

Cluster of Study: Marketing, Sales and Service
Major: Marketing Management

*Course selection will depend on satisfying prerequisites

Required Core for Graduation	SAMPLE CORE CHOICES For additional college entrance requirements, refer to the college of your choice				
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English* Four Units Required	English I	English II	English III	English IV	
Math* Four Units Required	Algebra I	Algebra II or Geometry	Geometry or Pre-Calculus or Everyday Stats.	Pre-Calculus or Calculus or Adv. Math Topics	
Science* Four Units Required	Physical Science	Biology I or Environ. Studies	Chemistry I or Physics or Marine Science or Biology II	Physics Biology III or Anat/Phys Honors or Criminal Forensics	
Social Studies Three Units Required	One Unit of Social Studies		US History	Government/Economics	
Additional State Requirements	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		Pass High School Assessment Program Art (one unit)(per CHE entrance requirements)		

Required Courses for Major (Minimum of four credits required)	Complementary Coursework	Extended Learning Opportunity Options Related to Major
Marketing	Computer Applications 1, 2	Career Mentoring
Marketing Management	Global Markets	Shadowing
Plus two or more of the following:	Hospitality Mgt & Operations 1	Internship
Accounting 1, 2	International Business & Marketing	Work Based Education
Business Law	Sports & Entertainment Marketing 1	Career Information Delivery System
E-Commerce	Professional & Leadership Dev.	Exposure
Entrepreneurship	Technical Writing	Senior Project
Hospitality Mgt & Operations 2		
Integrated Business Applications 1, 2		
Sports & Entertainment Marketing 2		
Virtual Enterprise 1, 2, 3, 4		
Work Based Credit (Management)		

Professional Opportunities Upon Graduation					
High School Diploma	Adt'l Training to 2-year Degree	4-Year Degree & Higher			
Bank Teller	Assistant Store Manager	Educator			
Customer Service Representative	Customer Service Supervisor	Entrepreneur			
Sales Associate	Office Manager	Chief Executive Officer			
	General Manager	Marketing Manager			

